

SAAS VS. ON-PREMISE SECURITY

Why Software-as-a-Service Is a Better Choice for
Email and Web Threat Management



The Best Security
in an Unsecured World™

How SaaS Solves the Problems of On-Premise Security

Businesses traditionally invest in security software, hardware and appliances in order to prevent specific problems: malware infections, security breaches, spam, data loss, non-compliance and legal liability. Unfortunately, these on-premise “solutions” bring problems of their own. They drain IT resources and budgets. They produce single points of failure. They are difficult to scale when business needs change, and their limited life-cycles create high and unpredictable expenses.

Security Software as a Service (SaaS) is a sustainable security approach that solves these problems today — and meets your business needs for tomorrow.

The SaaS model is cost-effective, manageable and flexible. Most importantly, Security SaaS provides better protection by blocking threats in the cloud, away from your network. There are no software or hardware purchases, no single-point-of-failure risks, and no unexpected outages and replacements. Service Level Agreements (SLAs) guarantee top quality performance and availability, so you can rest assured you have the highest level of protection.

Problem:	Solve it with Webroot® Security SaaS:
Drained IT resources	All security managed by Webroot so in-house IT staff can focus on mission critical tasks
Limited scalability	Flexible service with ability to add users when needed and update settings in seconds
Unprotected remote users	Direct authentication to the service from any location
High and unpredictable IT expenses	Low monthly subscription that costs less and won't require unforeseen hardware or software purchases
Threat management	Real-time, in-the-cloud protection that blocks known and emerging threats before they reach the network
Data loss and compliance	Managed archiving, encryption, compliance dictionaries and content scanning

Improve Manageability

with Webroot Security SaaS

Management Benefits

- Increases IT capacity and efficiency
- Easier and faster to deploy and maintain
- Scales rapidly to meet changing business needs
- Browser-based console streamlines management
- Real-time reporting aids strategic planning
- Granular settings allow group or user-level policies

Is your IT team stretched too thin?

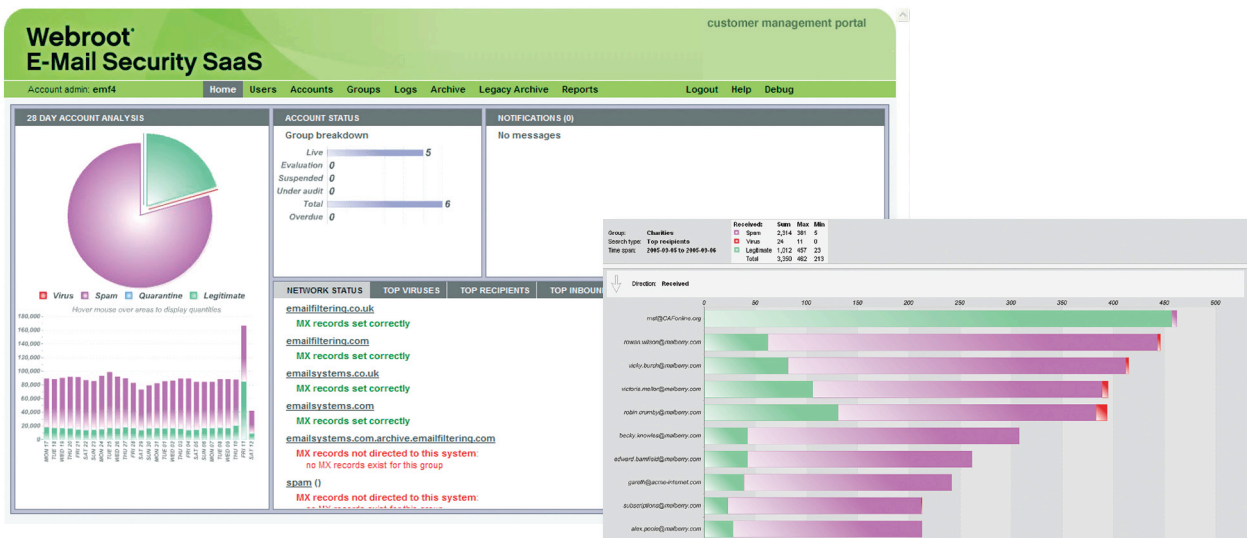
Today's threat environment is more complex than ever, requiring multiple point product solutions: Firewall, IPS/IDS, VPN, anti-malware gateway, plus separate appliances for email security and URL filtering. Managing all of these applications will quickly drain any IT team's time and budget.

Webroot Security SaaS is a comprehensive security approach that provides complete and easy-to-manage protection. Administrators can still maintain control over settings and policies through Webroot's browser-based console. But time-draining details like upgrades, patches and individual user setups will be eliminated. Without the burden of managing multiple solutions across the entire company, IT teams can focus their time and energy on strategic developments that add value to the business.

Can your security infrastructure quickly adapt to change?

While conventional security appliances and software cannot keep up with the pace of change, SaaS delivers a fast-deploying security package that is scalable and flexible. Granular control settings allow administrators to enforce web and messaging policies at a group or user level, and new policies or user changes take effect within seconds. Detailed logs and reports provide immediate access to real-time data, allowing administrators to gauge current effectiveness.

Additional services can be added at any time, allowing businesses to create a customized security package to meet specific needs. For example, a fast and easy way to enhance business continuity would be to add Webroot Archive Service to Webroot E-Mail Security SaaS.



A Web-based administration console streamlines management.

Strengthen Protection

with Webroot Security SaaS

Security Benefits

- Guaranteed to block 98% of spam and 100% of known viruses
- Seamless protection for mobile users
- Zero-hour and heuristic filters block emerging threats
- Eliminates single-point-of-failure risks
- Strengthens compliance and business continuity
- Service Level Agreements (SLAs) guarantee 99.999% uptime

Can your security keep up with today's complex threats?

The threat landscape is rapidly becoming more sophisticated and complex, as new threats emerge daily, even hourly. For many businesses, keeping security up to date is a never-ending cycle; as soon as one patch is deployed, another threat emerges. To add to these risks, more employees are taking part in Web 2.0 activities like social networking and blogging, exposing the corporate network to potential threats.

Webroot Security SaaS provides in-the-cloud protection that is always up to date. Dedicated security experts are constantly monitoring and combating new threats using the most advanced technologies available. Best-of-breed signature and behavioral engines stop 100 percent of known viruses and 98 percent of spam. Additional zero-hour and heuristic filters identify unknown

and emerging threats in the cloud, providing complete protection against the latest virus, spyware, spam and phishing attacks.

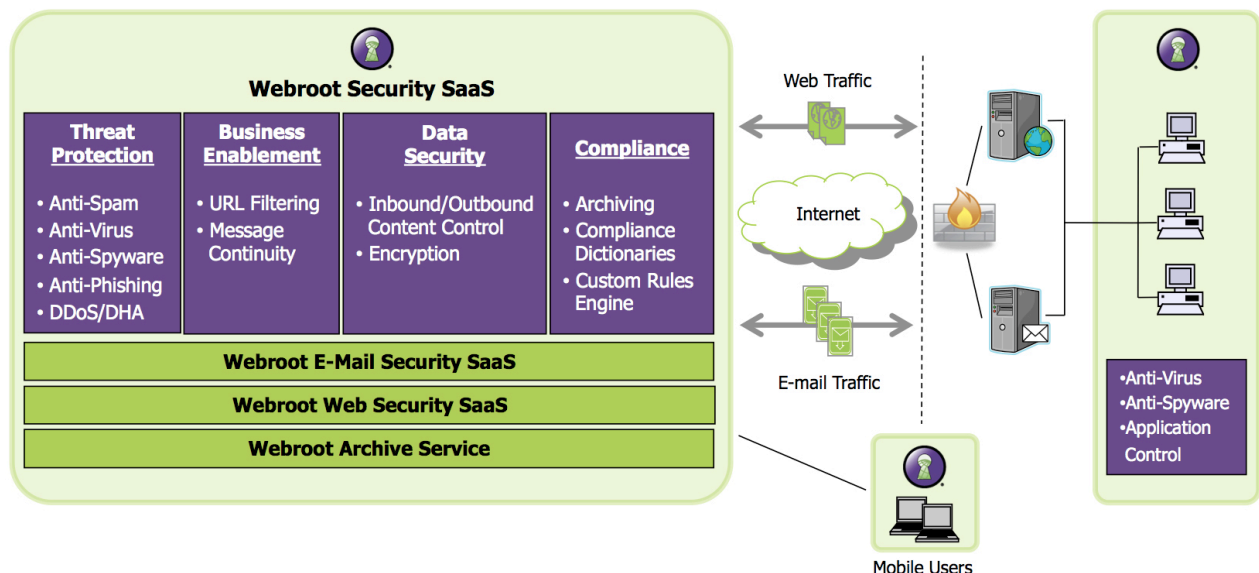
Does your security come with a guarantee?

Webroot provides one of the strongest SLAs in the industry to ensure that customers receive the highest quality protection. This legally binding agreement guarantees a higher level of performance, availability, uptime and security than most IT teams can deliver in-house.

For example, Webroot services are guaranteed to provide 99.999 percent uptime, prevent 100 percent of known viruses and spyware, and activate policy changes within 15 seconds. What's more, our award-winning technology is backed by 24/7 support. No software or hardware vendor can guarantee such a high level of security.

Webroot Global Data Center Network

Customer Environment



Increase Savings

with Webroot Security SaaS

Cost Benefits

- No hardware or software to purchase and maintain
- Lower total cost of ownership (TCO)
- Low monthly subscription makes expenses predictable
- Reduced bandwidth and energy costs
- Strong return on investment (ROI) confirmed by performance reports
- No upfront costs

Is your company watching costs?

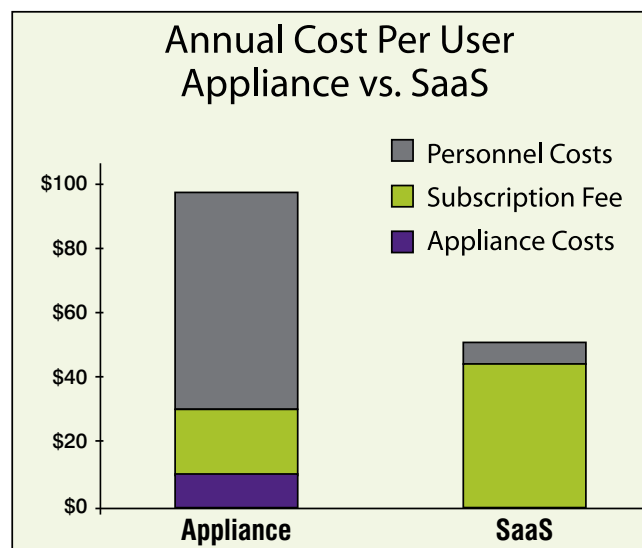
Businesses everywhere are mindful of budgets, especially during challenging economic times. Limited resources force IT teams to do more with less, making proactive security difficult or impossible.

With Webroot Security SaaS, businesses can receive the highest level of protection while consuming the least resources and costs. Security SaaS eliminates software and hardware purchases, reduces bandwidth and energy expenses, and provides a lower total cost of ownership than on-premise security. The subscription-based model is cost-effective for companies of all sizes. Small businesses can receive the same advanced technologies and expertise chosen by their larger competitors at a fraction of the cost. And enterprises can use SaaS to complement existing security infrastructure and obtain powerful, multilayered protection.

Does your security solution demonstrate a clear return on investment?

While most on-premise security leaves businesses in the dark about effectiveness and ROI, Webroot Security SaaS keeps you informed with concrete statistics and data. Advanced reporting features allow administrators to track web and messaging data in order to understand performance, trends and user behavior.

Not only do the performance reports demonstrate ROI, but user trend information can be leveraged for strategic future planning. Everyone from IT staff to executive management will benefit from these valuable insights.





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Webroot – A Global Leader in Security

Webroot is a global company with a history of delivering innovative security solutions to millions of businesses and consumers. Our best-of-breed technology has won numerous awards and our SaaS solutions protect over three million end-users.

As one of the largest privately held companies in the Security SaaS market, Webroot has multiple data centers and support offices across the US, UK, EMEA, Japan and Australia. To guarantee the highest level of service, all Webroot Security SaaS solutions are backed by Service Level Agreements (SLAs) among the best in the business.

Visit www.webroot.com to learn more.

Webroot E-Mail Security SaaS

- In and outbound content and file type scanning
- Best-of-breed antivirus protection
- Full spam protection, including backscatter

Webroot Web Security SaaS

- URL and Web content filtering
- Best-of-breed signature and behavioral based antivirus engine
- Award-winning Webroot Spy Sweeper® technology
- Seamless protection for mobile endpoints

Webroot Archive Service

- Store inbound, outbound and internal mail
- Reduce email storage costs
- Easy to set up and use

Call today for more information and a free trial!

866.915.3208



Webroot has been able to offer exactly the level of service that we needed. It was vital for us to acquire and implement a service that requires minimum effort to run and manage – so using a system which is web-based and intercepts all threats before they reach our PCs was an ideal solution.

– Chris Tapp,
Network Manager,
Hartsdown Tech. College



Our Webroot services are working beautifully. The Webroot sales and support staff made the transition simple and worked diligently to ensure all of our technical concerns were addressed. Webroot was the clear choice as we were seeking an industry-leading security service.

– Aaron Zuccolin,
Manager of
Information Systems,
Watson Goepel Maledy



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